



Brickworth Quarry's future is secured for the next nine years...



INSIDE STORIES



Second lorry is cart marked in City of London at prestigious ceremony

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A303 Processing Facility throughput increased by 50%

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11 lorries designed by different schools across the South

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WASTE NOW BEING CONVERTED TO SOLID RECOVERED FUEL

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Passion. Responsibility. Engagement.

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Cart marking of lorry at
prestigious ceremony.....p. 22

I would like to start this newsletter off by personally thanking Stuart Harris for his 11 years with the company and for getting us where we are today. I am sure that many of you will agree with me when I say that his unique sense of humour, dedication and passion for his employees' development were a distinctive part of his leadership style and in shaping our vision and values.

As we go forward, Elysian Capital, our main investors, continue to remain committed to the group of businesses and we look forward to the exciting times ahead of us.

It is with great sadness that I inform you that our colleague, Howard Bullock, passed away on 12 August, after a battle with liver cancer. Howard was a HGV Driver based out of the A303 Enviropark and I am sure I speak for all of us when I say our thoughts are with his family at this difficult time.

I would like to congratulate all participants of the Management Development Programme on completing their course, it is great to see our individuals developing, both personally and professionally, within the business.

The lorry rebrand is now complete and I have received really positive feedback on the transformation of the fleet. We have had all 11 of our new lorries designed by different local schools and it was an honour to visit one of the schools, Awbridge Primary School, alongside Caroline Nokes (MP for Romsey and Southampton North) and award the winning children with their prizes whilst providing them with the opportunity to sit in their school lorry and see their designs.

I am also pleased to announce that we have met the bronze level requirements of the Fleet Operator Recognition Scheme (FORS) following an assessment and audit. Thank you to the Transport team, Nick Muir and Heather McLintock, for their hard work in achieving this. It will enable us to improve safety and demonstrate that we work to standards above the legal minimum and that we are constantly trying to improve the way we work. This also ties in with our recent commitment to the Project Pictogram initiative which is focused on the 'Fatal Factor' driver behaviour risks present in almost all killed or serious injury collisions.

Our recent planning successes across a number of our sites are due to the commitment from the site teams and their positive relationships with the local community, but also thanks to the hard work of Rob Westell and Lauren Finch, as we continue to develop our sites to their full potential.

Our annual staff satisfaction surveys will be issued in September and I encourage you to provide as much feedback as possible. The surveys are anonymous and it is only with your comments that we can continue to strive towards making our business a great place to work for us all.

You will all have received an invitation to our 2017 Christmas Party at the new Solent Spark building and I look forward to seeing many of you there. There will be another day of annual leave up for grabs and I hope to see someone beat Conrad to it this year!

Steve Clasby
Chief Operating Officer



TALK.

The Raymond Brown newsletter is published regularly and distributed to employees, shareholders and friends of the business.

Please submit any news stories to the Communications Department:

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ASSURANCE & HSQE MANAGEMENT



Assurance Manager, Nick Muir, provides an overview of the recent restructure of the HSQE and Assurance departments.

"Since moving to Raymond Brown Minerals and Recycling in 2014, the management of HSQE compliance has undergone a number of changes, resulting in the current structure of each division having a directly reporting HSQE department, with me in the role of Assurance Manager. Often of late, I have been asked why the change and what does an Assurance Manager do?

Starting with the first part of the question: the change from Compliance Department to individual HSQE Advisors reflects the individual needs of each division as they rapidly grow and diversify. For example, with Raymond Brown Quarry Products, the quarry regulations have been long established, applying strict rules on quarry management and specific quarry control measures. Not all of these would be applicable to Raymond Brown Waste Solutions in the waste sector, which is developing its own set of industry guidelines. Fortis comes somewhere in between, drawing in legislation and guidance from a number of areas as this new sector establishes itself. Raymond Brown Distribution operations have their own unique set of operating requirements and enforcement agency. To ensure effective HSQE for each division, the 'one-size-fits-all' approach of the single Compliance Department needed to be amended to provide each division with specialist HSQE advice.

In order to explain the second part of the question, let's look at the words 'Assurance' and 'Compliance'. In our context, Assurance means 'setting out what we want to do' and Compliance is 'are we doing what we say we do'. Taking Assurance first, 'what we want to do' is really all about identifying what the company wants to achieve and providing a framework to allow this to happen. There is plenty of legislation out there telling us what to do, but legislation should only be treated as a minimum standard. We must aim much higher if we are to better these minimum standards and achieve the values of our mission and vision statements. Assurance is about providing policies and procedures to allow this to be achieved. This is the role of the Assurance Manager.

Regarding 'Compliance', the HSQE Advisors fulfil the role of ensuring 'we are doing what we say we do' by providing competence advice on legislation, company policies and procedures and completing inspections and audits to measure and check conformance. We are now in a position where the business units each have a full-time HSQE Advisor, with me remaining in a central Assurance Management role with Heather McLintock.

Fortis is supported by Ben Jacobs, and the Raymond Brown Quarry Products business is supported by Jason Martin together with Annmarie Read, who provides technical support with regard to quality control. I am also pleased to say that Jason Lester has been recently promoted from his position at Chilton Recycling Centre to support the Raymond Brown Waste Solutions and Distribution business operations.

It is thanks to the team above that we can announce the successful accreditation of the Raymond Brown Waste Solutions and Raymond Brown Quarry Products Environmental Management Systems to the new ISO 14001 : 2015 standards. Raymond Brown Quarry Products have also had their Quality Management System accredited to ISO 9001 : 2015. Fortis are currently in the process of working towards accreditation for both of the above plus the OHSAS 18001 for safety, so it is a very exciting time for the HSQE teams. Thanks to all the sites involved in helping us achieve these accreditations. ISO is a series of management standards developed and published by the International Organization for Standardization for organisations."



Jason Martin, HSQE Advisor
Raymond Brown Quarry Products



Ben Jacobs, HSQE Manager
Fortis IBA



Jason Lester, HSQE Advisor
Raymond Brown Waste Solutions

EIGHTH ROSPA GOLD AWARD

We are delighted to announce that we have achieved a RoSPA Gold Medal for eight consecutive Golds Awards in the prestigious annual scheme run by the Royal Society for the Prevention of Accidents (RoSPA).

The award was achieved during a special year for RoSPA, as it celebrates its centenary. Through the RoSPA Awards scheme, which is open to businesses and organisations of all types and sizes from across the UK and overseas, judges consider entrants' overarching occupational health and safety management systems, including practices such as leadership and workforce involvement.



Julia Small, RoSPA's Head of Awards and Events, said: "The RoSPA Awards are the most prestigious in the world of occupational health and safety, and held in high regard around the world, as winning one demonstrates an organisation's commitment to maintaining an excellent health and safety record. Achieving the standard required is no mean feat.

This is a special year in the history of RoSPA, and we congratulate all of our winners in this, our centenary year."

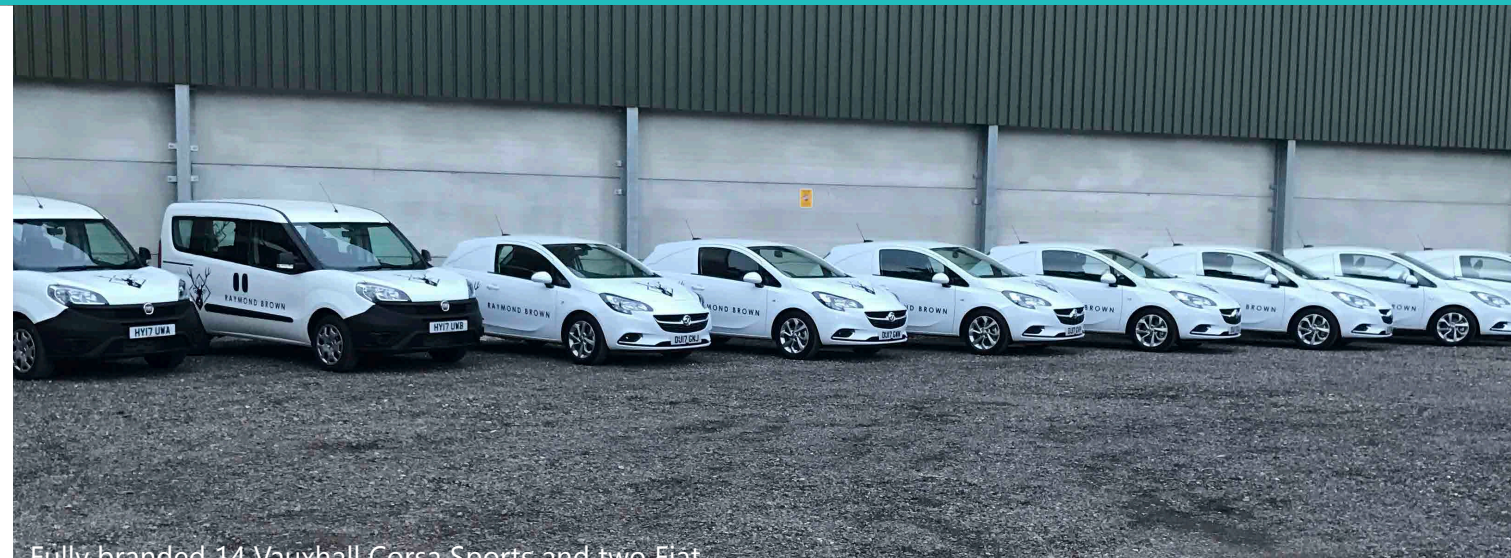
The majority of awards are non-competitive and mark achievement at merit, bronze, silver and gold levels. Gold medals, president's awards and orders of distinction are presented to organisations sustaining the high standards of the gold level over consecutive years.

Thank you to all employees for continuously ensuring we remain a safe place to work and for working together to go beyond the standards required to repeatedly achieve such a prestigious award year on year.

Staff and Training News

We are pleased to welcome the following new employees to Raymond Brown:

John Anderson, Site Operative (Fortis)
 Andrew Berry, Relief Driver (Raymond Brown Distribution)
 Ricky Bulpitt, HGV Tipper Driver (Raymond Brown Distribution)
 Neil Campbell, Skip Driver (Raymond Brown Waste Solutions)
 Glenn Chivers, Plant Operator (Raymond Brown Waste Solutions)
 Robert Coles, Shift Manager (Raymond Brown Waste Solutions)
 Anthony Fruen, HGV Tipper Driver (Raymond Brown Distribution)
 Richard Galpin, Plant Operator (Raymond Brown Quarry Products)
 Kieran Giles, Plant Operator (Fortis)
 Nicholas Hardacre, Graduate Trainee Quarry Manager (Raymond Brown Quarry Products)
 Maris Jukss, Shift Plant Operator (Raymond Brown Waste Solutions)
 Tomasz Kaczka, Site Operative (Fortis)
 Damon Keeling, HGV Driver (Raymond Brown Distribution)
 Simon Kelson-Ford, Applications Support Manager (Head Office)
 Remigiusz Kozak, Shift Relief Plant Operator (Raymond Brown Waste Solutions)
 Jonathan Lormor, Plant Operator (Raymond Brown Quarry Products)
 Brian Machin, HGV Driver (Raymond Brown Distribution)
 Lee Meyrick, LGV Driver (Raymond Brown Distribution)
 Bartłomiej Molas, Plant Operator (Raymond Brown Quarry Products)
 John Morell, Banksman (Raymond Brown Waste Solutions)
 Carol Parsons, Sales Representative (Raymond Brown Distribution)
 Emma Plowman, Administration Assistant (Head Office)
 Sarah Powell, Commercial Manager (Fortis)
 Erin Roll, Customer Service Executive (Raymond Brown Waste Solutions)
 Adam Rozycki, Site Operative (Fortis)
 Danny Sheen, Truck Washer (Raymond Brown Distribution)
 Jamie Shelton, HGV Driver (Raymond Brown Distribution)
 Vanessa Smith, Shift Manager (Raymond Brown Waste Solutions)
 Sean Stanton, Senior Transport Co-ordinator (Raymond Brown Waste Solutions)
 Stephen Stringer, HGV Skip Driver (Raymond Brown Waste Solutions)
 Dean Stockley, Plant Operator (Raymond Brown Quarry Products)



Fully branded 14 Vauxhall Corsa Sports and two Fiat Doblos, which arrived earlier this year.

Training & Development

Driver Training

As an employer, Raymond Brown are committed to reducing the risk of work related road traffic crashes and collisions. We recognise our duty under the Health and Safety at Work Act 1974 to ensure the wellbeing of all our employees as far as reasonably practicable, which includes work related driving activities.

We have been working with the Blue Lamp Trust, as they are extremely experienced in assisting companies with policy review and driver training. Before our new driving policy is introduced, we wanted to undertake driver awareness training for all employees to ensure everyone understands the reasons for our new policy and to provide you with a greater awareness of the risks whilst driving.



Congratulations to the following staff who have completed training courses:

Ben Jacobs - NEBOSH General Certificate in Occupational Health & Safety
 Jason Martin - NEBOSH General Certificate in Occupational Health & Safety
 Nick Muir - NEBOSH Environmental Certificate
 Luke Quinn - IOSH Managing Safely
 Luke Quinn - Train the Trainer
 Karl Reed - Train the Trainer
 Alan Rudd - Train the Trainer

The following safety representatives have completed the one day IOSH Working Safely course:
 Paul Hodgkins, Scott Kendall, Andy Cook, Mark Gale and Sean Talbot as representatives for the drivers.
 Aidan Green as a representative for Nursling Recycling Facility.
 Matthew Edge as a representative for Chilton Recycling Facility.
 William Hills as a representative for the A303 IBA Processing Facility.
 Blake Munns as a representative for Binnegar Quarry.
 Andrew Llewellyn as a representative for Eysey Manor Quarry.
 Jamie Jewell as a representative for Marchwood Wharf.

12 Employees undergo professional and personal development in Management Development Programme

As part of our ongoing commitment to the development of our employees and our continued drive to set new industry standards, 12 of our managers and site supervisors were given the opportunity to attend a nine-month comprehensive Management Development Programme.

Congratulations to the following, who were given the opportunity to share experiences, gain practical management tools and techniques, and further strengthening their mentoring and management styles:

Karl Reed, Site Supervisor (A303 IBA Facility)
 Alan Rudd, Site Manager (Ardley IBA Facility)
 Martin Wooldridge, Site Manager (Marchwood Wharf)
 Anthony Dyer, Quarry Manager (Eysey Manor)
 James Nutley, Assistant Quarry Manager (Roke Manor)
 Matt Munday, Shift Manager (A303 MRF)
 Paul Cutler, Unit Supervisor (Rookery Farm)
 Justin Ebbutt, Site Manager (Nursling Recycling Facility)
 Steve Parker, Transport Support Manager
 Tom Weeks, Customer Service Supervisor
 Lee Verney, Management Accountant
 Jason Lester, HSQE Advisor

The programme was delivered by leading UK coach and mentor, Jane Michel, of Emphasis HR & Training, with content tailored specifically to Raymond Brown's organisational goals and objectives, as well as reflecting our internal corporate culture. Jane commented:

"This programme gave the participants the opportunity to try new approaches in a safe and supportive environment. The focus was on practical application – how to make this work back in the workplace. Although it was a nine month programme, it was clear from feedback that the participants (and their teams) were benefiting from day one. It was a pleasure to hear about their successes and see their improved confidence in tackling staff management issues."



HEAD OFFICE BAKE OFF FOR WESSEX CANCER TRUST

Samantha Sumpter, HR Administrator, organised a very successful Bake Off at our Head Office in aid of the Wessex Cancer Trust.

A huge congratulations to our Receptionist, Julie Clarke, who won with an outstanding chocolate creation. Julie's showstopper is pictured (left). Well done to all the bakers who took part and thank you to the many "tasters" for supporting it and helping us to raise money for such a worthy cause.



You will be aware that the business has implemented a Health Cash Plan for employees through a company called Health Shield. Our Plan is a health insurance that helps you in covering your everyday healthcare needs by providing cashback on a range of health benefits.

Remember, you can claim cashback on dental check-ups, fillings, physiotherapy, eye tests, glasses and much more up to the annual limit. Your welcome pack provides further information on what you can claim, how you can claim and your online login details.

Unlike private medical insurance, the monthly costs are really affordable and you do not have to be ill to claim. No medical is required to join and no GP referral is required prior to having treatment.

The Health Cash Plan costs £1 per employee per week (£52 a year), which Raymond Brown pays for. The annual Benefit in Kind values which employees will incur are detailed below:

20% tax payer: £10.40 per year
40% tax payer: £20.80 per year

If you have any questions, please do not hesitate to contact the HR Department.

IT Support

Simon Ford started working at Raymond Brown as Application Support Manager in May and is tasked with looking after the software application needs across the business. He comes with a wealth of experience in IT management, application development and IT support, having mainly worked in the media and advertising sectors, and he is enjoying getting to understand the businesses.

A new mailbox has been set up for application support, which is: IT.support@raymondbrown.co.uk and he asks that you please let him know of any ideas for system improvements as well as any issues anyone is having with any software, whether they are bugs, training or anything else. There are a number of projects in development and in the pipeline for the future, and more news will come closer to their completion.



TRUCKFEST SUCCESS FOR MARK GALE SNR

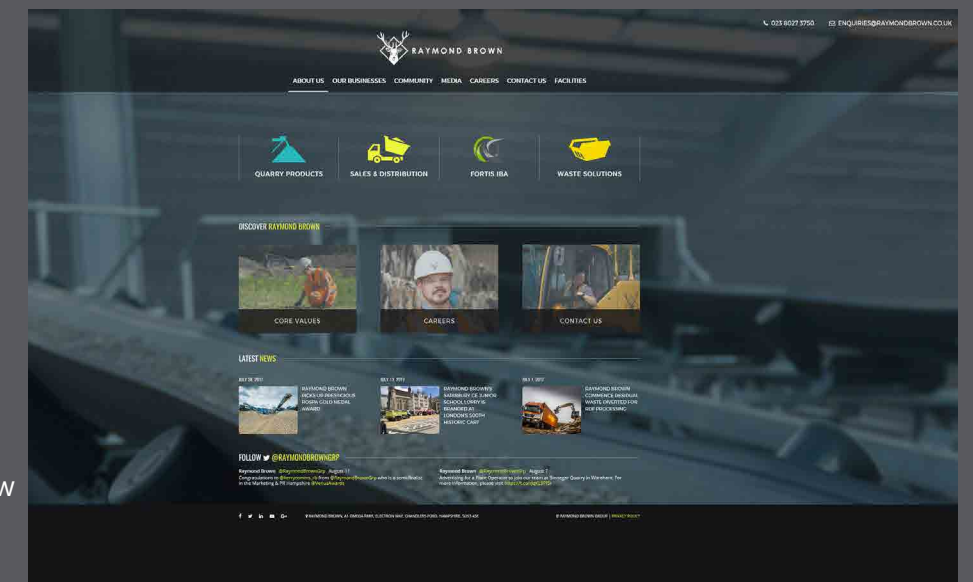
Congratulations to Mark Gale Snr who took our Hampshire Collegiate School Lorry to the Thruxton Truckfest and won 2nd prize for the best rigid truck there.

Mark also took two of our vehicles to the Newbury Truckfest in May. A massive thank you to Mark for representing us at both of these events and ensuring we had a presence.

Raymond Brown Group Website Launches

Our new Raymond Brown Group website has successfully been launched and is now live at www.raymondbrown.co.uk

The website is designed to look more modern, tying in with our new corporate colours, and provides a brief overview of the group and individual businesses. To continue the theme, we will also be shortly launching new look Raymond Brown Waste Solutions and skip websites.





Awbridge Primary School with MP Caroline Nokes, Chief Operating Officer Steve Clasby and Driver Nigel Edwards.

SCHOOLCHILDREN FROM 11 LOCAL SCHOOLS DESIGN OUR NEW LORRIES

Schoolchildren from 11 local schools have used their imagination to design posters based around the theme of recycling for our eleven new lorries.

These 11 new lorries mean the entire Raymond Brown Distribution fleet has now been designed by local schoolchildren, each with its own school name.

Earlier in the year, the schools across Hampshire, Wiltshire and Dorset were invited to design posters based around the theme of recycling to decorate the cabs of our lorries.

Throughout June and July, the lorries each visited their individual school's playground to unveil the designs and announce the winners to the school, which often included parents and siblings too. The children whose posters were on the lorry were each awarded a £10 book voucher and goody bag.

The children also had the opportunity to sit inside the lorry and have their photo taken with the driver.

It was an honour to have Caroline Nokes, MP for Romsey and Southampton North, join Steve Clasby and Nigel Edwards at Awbridge Primary School and present the seven winning children with their certificates and prizes.

Our lorries are very recognisable across Hampshire, Wiltshire and Dorset and we take great pride in being able to provide local schools with this opportunity. They are able to promote key messages on the importance of recycling, based on what they have learned at school.

Thank you to all the drivers for ensuring that the school visits went extremely well. All the schools were full of gratitude and praise following our visits.



Portway Junior School winners with Driver, Bill Dann and Managing Director Adam Murnieks.



Sarisbury Green Junior School winners with Transport Manager Simon Webb and Driver Mark Attwood.



The schools who took part this year were:

- Alderbury & West Grimstead Primary School
- Awbridge Primary School
- Bere Regis Primary School
- Hampshire Collegiate School
- Knights Enham Junior School
- Portway Junior School
- Redbarn Primary School
- Rownham's St Johns Primary School
- Sarisbury Green Junior School
- Swanmore Primary School
- Wool Primary School



“The Prep School children of HCS were overwhelmed at the sight of the lorry arriving at school today. The prize winners were delighted to see their drawings immortalised on the cab of, what they are calling ‘their’ lorry. Thank to you RB for such an exciting start to the day!”

Julia Piper, Hampshire Collegiate School



Hampshire Collegiate School winners with Sales & Distribution Director Colin Bolam and Driver Graham Stubbington.

PLANNING SUCCESS FOR BRICKWORTH QUARRY



The excavated Lowdens Copse area at Brickworth Quarry, lined with clay and ready for backfilling which has now commenced.

Wiltshire County Council granted planning permission to extend Brickworth Quarry in April, securing the future of this site for the next nine years.

The application was for the extraction of sand, the infill with imported inert materials and quarry waste, and restoration to commercial forestry and agriculture at original ground levels. The planning application was in line with local policy and was designed to mitigate any potential impacts on local residents, local amenity and the local environment. The hours of operations, rates of sand extraction and import of fill material are proposed to continue at the levels of the present quarry operations. This means that lorry numbers will continue as they are at present.

“ The application includes a complex phased working scheme aimed at preserving the valuable ancient woodland soils, most of which will be directly placed in restoration before the area is returned to native broad-leaved woodland. ”

The extension areas form part of a commercial woodland which are managed for the Longford Estate. Although this land is now occupied by commercial woodland, it is identified as containing plantation ancient woodland soils (PAWS).

It is estimated that about 93-94% of the soils over the site are designated. This attribute has had a significant influence on the design and phasing of the quarry to achieve 85% direct placement of PAWS. The planted trees are not designated as ancient, they are in maturity and due to be felled by the estate within the next five years.

Although there are no national or international ecological or heritage designations on the site, we are aware of the diverse habitat the area provides for a variety of reptiles, birds, badgers and bats.

Estates and Planning Director, Rob Westell commented: “Achieving planning permission for the 1.34 million tonnes extension at Brickworth Quarry follows nearly a decade of work in promoting the site through the local plan process, consultation with our local community and assembling a large and complex planning application. It is thanks to the team, led by Lauren Finch, that planning permission was granted at first time of asking. The application included a complex phased working scheme aimed at preserving the valuable ancient woodland soils, most of which will be directly placed in restoration before the area is returned to native broad-leaved woodland. In addition, just about every protected species possible has been surveyed, reported upon and accommodated within the scheme. This planning permission secures the future of the quarry and our continued working relationship with Longford Estate for the next decade.”

In July, the site was also issued with an Environmental Permit by the Environment Agency to allow inert waste tipping into the quarry extension area we started excavating in 2015, Lowdens Copse. The tipping has now commenced and the void space has been calculated as approximately 130,000m³, which will be filled by inert waste generated from the local construction and building industry.



The site team at Brickworth Quarry: Richard Galpin, Nick Crouch, Mark Renault and Lee Fulford.

Brickworth Quarry has been operational since April 2003, producing approximately 150,000 tonnes per annum of soft building sand to the local construction and building industry. This extension totals 1.34 million tonnes of mineral reserve, which will provide a continued supply of sand for a further nine years and provide further void space (1,108,600m³) to meet the need to take inert excavated and demolition material.



PLANNING FOR EXTENSION TO COPYHOLD QUARRY IS SECURED

Raymond Brown have been operating Copyhold Quarry since 1994 and it is the only remaining sand and gravel quarry within West Berkshire.

Against a backdrop of unfavourable planning policy, planning permission for an extension to the quarry was secured in June 2017. The planning permission allows for the extraction of 40,000 tonnes of soft sand and subsequent backfilling with inert materials, ultimately restoring the land to agricultural use.

Copyhold Quarry is located in West Berkshire and, significantly, within the North Wessex Downs Area of Outstanding Natural Beauty. The National Planning Policy Framework (NPPF) sets planning policy for all types of development in the UK. It states that major development proposed in national parks and Areas of Outstanding Natural Beauty should only be permitted in exceptional circumstances. The planning and estates team were able to convince the Council that this is a minor extension to an existing site which, if not worked now, would be unlikely to be worked in the future, thereby unnecessarily sterilising resources.

Preparations for developing the quarry extension are now being made, planning conditions are being discharged, new fencing has been ordered and a new lease is under negotiation. Soil stripping works are planned to commence in September 2017.

WASTE NOW BEING CONVERTED TO SOLID RECOVERED FUEL

Raymond Brown Waste Solutions have commenced a new contract with Oakleaf Recycling to supply over 3,000 tonnes of our residual waste which they will convert into Solid Recovered Fuel (SRF) for energy production. We will be one of the first customers for Oakleaf's new state-of-the-art recovery facility, near Heathrow airport.

Over the years, the business has invested heavily into our recycling capabilities to maximise recovery rates and minimise the volumes of waste sent to landfill. This new agreement is anticipated to half those volumes sent to landfill in 2017-18 from our A303 Materials Recovery Facility.

This is a huge step forward towards our vision of achieving zero waste to landfill and we will continue maximising the opportunities to increase the volumes of residual waste which we can divert for SRF processing.



IMPROVEMENT WORKS FOR CHILTON RECYCLING FACILITY

Proposed improvements to our Chilton Recycling Facility have been granted planning permission following the submission of a Non Material Amendment to Oxfordshire County Council by the Estates and Planning team.

The improvements include extensions to the concrete surfacing of the facility, including the weighbridge and yard area. These changes will improve health and safety and benefit waste management operations, subsequently enhancing the quality of sorted materials to be recycled.

The Estates and Planning team worked closely with the site team to consider all potential environmental impacts of this proposal, including landscape/visual impacts, ecology, hydrology, archaeology, traffic, dust/odour and noise impacts. As it included only extensions to existing hard surfaces, it was agreed that the proposal would have no direct adverse impacts to the local amenity or the local environment.

Works are due to start imminently along with surfacing improvements to the site access road.



Florence Building, Basingstoke



East Anton Primary School, Andover



Andover Baptist Church

RAYMOND BROWN WASTE SOLUTIONS CONTRACT WINS

The Sales team have won some exciting new contracts, including a brand new development in Basingstoke.

Willmott Dixon - East Anton Primary School

Kerry-Anne Parsons has secured a new project for 130 skips with Willmott Dixon at East Anton Primary School in Andover, which is a £7.5m project to build a 420 place primary school with associated parking and landscaping. The site compound will have segregated skips on site with Raymond Brown offering a full waste solution.

Bowmer & Kirkland - Florence Building, Basingstoke

Jim Skinner has secured a new site in Basingstoke called the Florence Building, which is a brand new £10m five-storey 60,535 sq ft office development. We will be offering full site segregation and 100% diversion from landfill as part of our offering to Bowmer & Kirkland. The project runs until April 2018 and will represent around 150 skips.

H Drew & Son - Andover Baptist Church, Andover

Tom Piper has won a contract for around 60 skips with main contractor, H Drew and Son, for the £1.2m build of Andover Baptist Church.

McAleer & Rushe - 140 bed The Courtyard by Marriott Hotel, Oxfordshire

The £35m project to build a Marriott Hotel starts in October 2017 and will include a roof terrace and restaurant.

Jim Skinner has ensured that Raymond Brown Waste Solutions are supplying all the skips and roll-on roll-off's (a minimum of 200) for the main contractor, McAleer & Rushe, over a two year contract.



The Courtyard by Marriott Hotel, Oxfordshire



OUR SECOND LORRY IS BRANDED IN PRESTIGIOUS CART MARKING CEREMONY

The new Raymond Brown Sarisbury Junior School lorry was branded in July at the traditional Cart Marking Ceremony in the City of London.

The prestigious event, which is in its 500th year, took place at London's Guildhall Court Yard on 12th July and was attended by the Lord Mayor and hundreds of spectators and dignitaries. The ancient tradition of cart marking dates back to the 16th century, when all carts operating in the City of London were required to pay five shillings for the right to ply for hire in the City and have their axles branded – an early form of vehicle licensing.

In 2015, Raymond Brown's Wareham St Mary lorry was branded at the event and since then the lorries have been rebranded as part of the company's commitment to a new road safety initiative and to ensure that they are more visible on the roads.

This year it was the brand new Sarisbury Junior School lorry, driven by Mark Attwood, and designed by the children of the school as part of our Community Matters initiative.

The lorry was paraded for the Master's inspection in front of the spectators before being branded by the Master Carman.

Afterwards, the Sheriff, Master Carman and wardens doff their caps as each vehicle passes the rostrum, and the carmen, partners and guests join in fellowship for lunch in the Great Hall.

The commentary highlighted Raymond Brown's engagement with the local community and the business' approach to safety, particularly the commitment to the Project Pictogram road safety initiative which has been rolled out across the fleet.

The event was attended by Steve Clasby, Chief Operating Officer, Simon Webb, Transport Manager, and Steve Parker, Transport Support Manager.



BRONZE FORS ACCREDITATION ACHIEVED ACROSS THE FLEET

We are delighted to announce that Raymond Brown has been assessed and has met the bronze level requirements of the Fleet Operator Recognition Scheme (FORS).

FORS is a voluntary accreditation scheme which promotes best practice for commercial vehicle operators. It encompasses all aspects of safety, efficiency, and environmental protection by encouraging and training fleet operators to measure, monitor and improve performance.

As a business, we are always looking for ways to improve and accreditations from industry standards help us benchmark our progress. FORS enables us to demonstrate to both our customers and the local communities that we work to standards above the legal minimum and that we are constantly trying to improve the way we work.

In order to achieve accreditation, we were required to meet the strict criteria set out in the FORS standards – a process that is verified by a rigorous formal company audit undertaken by an independent FORS auditor. Many thanks to Simon Webb, Steve Parker, Julie Davies, Nick Muir and Heather McLintock, who worked very hard during the audit process and in helping us achieve this accreditation.

The FORS badge will sit on the rear of our vehicles, alongside the Project Pictogram symbols, demonstrating that we are a responsible and safe operator.





Scott Kendall, Steve Clasby, Simon Webb and Steve Parker with Caroline Nokes, MP for Romsey and Southampton North.

COMMITMENT TO NEW ROAD SAFETY INITIATIVE

Raymond Brown has announced a commitment to road safety initiative, Project Pictogram following on from the rebrand of our tipper lorries to a more visible colour.

Project Pictogram is a fleet, business and community road safety communication aimed at reducing risks across our roads. It is focused on the "Fatal Factor" driver behaviour risks which are present in almost all Killed or Serious Injury (KSI) collisions. We are applying the five Pictogram stickers to all of our vehicles and by doing so will provide daily on-road reminders of these key risks to all motorists on every journey.

Chief Operating Officer Steve Clasby commented: "We are very excited to be rolling out Project Pictogram across our entire fleet of vehicles. Safety is at the forefront of everything we do and engaging with the community has always been a key priority for our business. It creates an industry standard to which our fleet can align and ties in with the rebrand of our tipper lorries to a fresh new colour, promoting our commitment to sustainability and ensuring that our vehicles are clearly visible on roads.

Project Pictogram is an excellent road safety communication initiative which promotes safer, freer and flowing roads."

Caroline Nokes, MP for Romsey and Southampton North, joined Scott Kendall, Steve Clasby, Simon Webb and Steve Parker at the Nursling Recycling Facility for the unveiling of the stickers on the first lorry.

An active supporter of the initiative since 2015, Caroline commented: "This sort of community engagement initiative is exactly the type of motivator which can shift understanding of risks. Instinctively we all know which activities are dangerous whilst driving, and the pictograms will provide daily reminders of what we all have to pay much more heed to."

FORTIS GRANTED 50% INCREASE IN THROUGHPUT AT A303 PROCESSING FACILITY



Due to the success of the A303 IBA Processing Facility, Fortis are continuing to investigate options to increase the IBA throughput by processing similar material from outside the county. In turn, this will significantly benefit Hampshire as the recycled aggregate will be made available to the local construction market, replacing primary aggregates.

Earlier this year, Fortis submitted a variation to the planning permission at the A303 Processing Facility. The application included a variation to three conditions as shown below:

- Condition 14** To increase the permitted annual limit on IBA processing from 120,000 tonnes to 180,000 tonnes
- Condition 17** To vary the approved plans of the processing plant to include mobile pre-screening plant
- Condition 2** To allow plant operation from 6.00am and HGV movements from 7.00am on Monday – Saturday. The previous limitation was 7.30am for both plant operation and lorry movements.

The inclusion of the mobile pre-screening unit was to increase the efficiency of the IBA recycling plant, provide flexibility and improve the quality of the aggregate. The addition in hours of working in the morning resulted from a review of Fortis staff working patterns, as well as to meet demand for the recycled aggregate more efficiently.

Following detailed assessments with regard to traffic, noise, dust and odour, engagement with the local community and the success of the site open day last year, permission was granted for the variation in the spring.

Rob Westell, Estates and Planning Director, commented: “We were delighted to assist the Fortis team in achieving a planning permission which allows a 50% increase in throughput, extended working hours and a new screen to remove the finer fraction of the material before the main plant process.

The throughput increase, together with operational efficiencies arising from the reduction in fines through the process, provides the platform for the Longparish plant to secure new contracts and improve profitability.”

CONVEYOR INSTALLED AT ROKE MANOR QUARRY

Brand new 800m long conveyor belts have been installed at Roke Manor Quarry to transport the aggregate from the excavation area to the processing plant.

Extracted material at Roke Manor Quarry in Romsey will now be transported to the processing plant by new overland conveyors to reduce impacts from the heavy plant movements.

The new 800m long conveyor was installed over a three week period by Atherton Materials Handling Ltd and starts from the current extraction area in phase two and continues through the site. It travels along the new haul road and under a public footpath to feed straight into the plant hopper, where the plant will continue to process the gravel to produce a range of high-quality aggregate sizes and sand.

The conveyor can take 80-100 tonnes per hour of aggregate and it is significantly quieter and more cost effective than the previous mobile plant movements.

The end of the conveyor which feeds into the hopper can be easily modified and diverted to stockpile within the yard when necessary.

The conveyor also crosses the Test Way footpath, which is regularly used by members of the public and local residents.

In order to keep the footpath open, we installed a bridge which goes over the conveyor, so that the footpath could still be used, and a bridle crossing for safe vehicular access through the site.



The conveyor belts running along the haul road.





Raymond Brown have supported a number of community events and causes over the last few months. Most recently, we have donated two skips to Barton Stacey Primary School to help them clear an area which will become a learning and discovery zone as part of their new Landscape Strategy.

We are also pleased to announce that we have become primary sponsor of Longparish Little School, which is located down the road from our A303 Enviropark.

Justin Ebbutt, Nursling Recycling Facility Site Manager donated some vests to Fairisle Junior School. He is pictured with Peter Howard, Headteacher.

In addition to the above, we also provided sponsorship of the Nursling May Fair, Barton Stacey Village Fete, the Longparish Fete and Whiteparish All Saints Church & Village Fete. Our Whiteparish School lorry also attended this last event so that the village were able to see what the schoolchildren had designed.

We have also recently supported the following community events:

- Longparish Clear Up Week
- Chilton Village Festival
- Harwell & Hendred Football Tournament
- Cygnets FunRun (Barton Stacey)
- Hagbourne Pre-school Fete
- Y Services for Young People.



CUSTOMER FEEDBACK

Some of the excellent reviews received via Trustpilot since the last issue of TALK. To read all of the reviews, please visit the Raymond Brown websites.



Great Service

"Really easy to order online, delivered when they said they would, collected when they said they would. No fuss, no drama, very straightforward arrangement at a decent price. Would definitely recommend Browns and will be using them again for sure. Very happy customer."

Sarah



Quick and easy

"Brilliant company, easy to navigate website. I had some questions so used the chat facility on the website and got a great response from Melisa, she answered all of my questions and went out of her way to find things out. Delivery on time and lovely driver. Great sized skip with low ends making it easy to load."

Jan



Very helpful

"Changed my initial delivery date at the last minute with no problems. All communications good with helpful staff. Delivery driver very polite and most helpful when placing the skip. would recommend and use this company again."

Evelyn



Excellent service

"Excellent service. We had an issue with unannounced roadworks so had to move the delivery time but they were great. We thought the skip would have to go at the top of the driveway but the driver managed to get it further down so we could park our cars on the drive too and not the road. We weren't here for the pick up but there was no damage to anything and everything was tidy. Cheerful delivery chap and great customer service. Would definitely use again."

Christie



Smurf the amazing!

"Excellent, The driver (Smurf) coped with a very difficult, steep (15 degrees) and awkward shaped driveway, Not only reversing the skip backwards up the hill, he then had to manoeuvre the skip lorry backwards and forwards to get positioned to drop the skip having to drive right up to the neighbouring fence and also missing by centimetres our new very expensive curtain walling windows, (held breath while this particular manoeuvre was going on!) To make it more difficult for Smurf, we had 2 skips so he dealt with our driveway 3 times!"

Ms Henman



Very happy

"Ordering on-line was easy with guides on size and what could be put in. Easy to then select date and time for delivery and then collection. The driver delivering arrived a few minutes before schedule and if I hadn't looked out of the window (didn't hear a thing!) he would have gone. It was just before 7.30 am on a Saturday and I opened the front door to say hello and thank you. He was very clean, well presented and courteous, he said he didn't want to disturb us! Collection was equally as easy, trouble free and prompt."

Helen



Great service

"Brilliant service, brilliant price, the driver Steve who delivered the skip top bloke and credit to the company, the driver who collected the skip I didn't catch his name but still top bloke as well. Easily recommend this company for skip hire."

Justin



Brilliant service

"Arrived on time, taken away on time. And the driver was the same chap on both occasions. He was so friendly and professional and managed to dodge the telephone wires draped overhead really successfully and with great care and expertise whilst coping with a sloping drive!"

Simon



Wouldn't use anyone else

"Wouldn't use anyone else and would highly recommend. Their drivers (especially Steve) who delivers to us in SO16 is so helpful. I have prices checked against everyone and they are always the most competitive!"

Michelle



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